

Secondary Market Annuities

Income Tomorrow, On Sale Today

What Are Secondary Market Annuities?

Secondary Market Annuities (SMAs) offer fixed term payment streams from top quality insurance carriers, yet come with yields 1-3% higher than comparable assets or newly issued annuities.

The term 'Secondary Market Annuity' refers to annuity backed structured settlement payment streams sold by individuals through specialty finance companies. The payment stream is an existing, in-force fixed receivable.

Why are they called Secondary Market Annuities? The term 'Secondary Market Annuity' is easier to say than 'Factored Structured Settlement' or 'Previously Owned Annuity' or even 'In Force Annuity' and thus SMA has become an industry standard.

Why Is The Yield Higher?

The high yield available from SMAs is due to the seller's need to sell their payments now, and their willingness to do so at a discount.

Where Do Secondary Market Annuities Come From?

The majority of SMA transactions come from annuities issued in conjunction with structured settlements for damages or personal injury. These payments are funded by annuities issued by U.S. based insurance companies, like MetLife, New York Life, Prudential and others.

When the original payees sell their future payments for cash today, we call it a 'secondary market annuity' as it is simply an existing payment stream, transacting in a secondary market trade.

What Are The Benefits Of Secondary Market Annuities?

New payees of existing payments enjoy all the benefits of a primary market, period certain, guaranteed yield annuity. These are:

- Guaranteed, period certain payments;
- No market correlation;
- No volatility;
- Top quality credit.

What makes SMAs unique is that they do all the above, but do so at yields 1-3% higher than comparable primary market assets. They are truly "Income Tomorrow, On Sale Today". SMA's are a refreshing, high yield alternative fixed asset suitable for a wide range of portfolios and investors.

How To Access Secondary Market Annuities?



DCFExchange.com is the premier advisor's portal to the world of Secondary Market Annuities, offering superior transactional certainty for purchasers and advisors alike.