

# SECONDARY MARKET ANNUITIES

## Higher Yields @ Lower Prices

### What Are SMAs

Re-assigned structured settlement payments from highly rated insurance carriers  
Sellers sell at discount, which creates higher yield for Buyers  
Court ordered transfer process makes buyers the new payee of existing, in force payments.

### Available Payments

Immediate Income, Period Certain Guaranteed  
Deferred Income, Period Certain Guaranteed  
Lump Sums, Period Certain Guaranteed

### Yields

Yields from 4% to 6% are 100 to 300 Bps higher than comparable safe money alternatives

### What SMAs Do For You

Increased Yield · Increase Portfolio Certainty · Guaranteed Floor Income  
Longevity and Legacy Planning · Target Date Income Planning With No Unknowns

### Quick Close Inventory

‘In-Stock’ cases are available for quick, 48 hour close  
‘Coming Soon’ cases typically require 30 days for processing

### The Purchase Process

Purchase process is simple and requires just 3 signatures:  
Cash or IRA/ Qualified funds, no buyer age restrictions.  
Guaranteed payments pay to buyer or heirs

### Get Started Today

Contact Your Advisor & Get Started With Secondary Market Annuities



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